

# CORPORATE TRAINING WORKSHOPS

## 2026

## NAVIN BUDHWANI

**Corporate Trainer | MBA | Author  
Educator | 65,000+ Learners Trained**

Helping professionals grow through mindset, leadership & smart skills for the AI age

[CorporateTrainerIndia.com](http://CorporateTrainerIndia.com)



### **ABOUT NAVIN**

Navin Budhwani is a corporate trainer, author, and educator with over a decade of experience in designing and delivering learning experiences that shift mindset, develop leaders, and boost productivity.

### **WHAT TO EXPECT FROM MY EVERY WORKSHOP SESSION**

- ✓ Action-oriented learning
- ✓ Delivery with heart, humor, and real-life energy
- ✓ Immediate application to daily work
- ✓ Personalized content based on industry, team size & goals
- ✓ Programs that shift how people think, speak, and act

### **IN-DEMAND WORKSHOP FOR TEAMS**

**AI Prompt Engineering Foundation  
for Business Teams**

Foundational AI prompting workshop to improve team productivity and performance

Customized by role and industry | Suitable across functions  
Available as half-day or full-day workshop

# TRAINING WORKSHOP CATALOGUE

Seven high-impact themes, designed for teams that want more than just motivation.

## A. Sales Training for Modern Teams

### 1. Sales Negotiation Mastery: Influence, Persuade & Close

Master negotiation techniques to read the room, manage objections, and close deals with confidence.

### 2. Consultative Selling: Transforming Conversations into Conversations

Shift to consultative selling by asking the right questions, listening actively, and aligning solutions to meet client needs.

### 3. Sales Wizard Blueprint: From First Impression to Referral

Learn the complete sales cycle, from building rapport and diagnosing needs to presenting tailored solutions and turning clients into repeat advocates.

## B. Digital Communication & Soft Skills

### 5. Building Influence in the Digital World

Leverage social media and online platforms to build relationships, extend your influence, and establish trust with clients and peers.

### 6. Essential Soft Skills

- Creative Thinking, Stress Management, Leadership,
- Personal Effectiveness, Communication skills (verbal, written and presentation),
- Interpersonal Relations & Conflict Management, Team Work, Time Management
- Presentation Skills, Etiquette and Grooming.



# TRAINING WORKSHOP CATALOGUE

Five high-impact themes, designed for teams that want more than just motivation.

## C. Business Skills & Smart Tools

### 7. Think Finance, Speak Business

Make sense of key financial concepts, and make informed choices.

### 8. Risk Thinking for Smarter Decision-Makers

Build anticipatory thinking, scenario planning & calm under chaos.

### 9. Excel Mastery for Business Professionals

Master formulas, tools & AI tricks to solve real problems faster.

### 10. Power BI for Business Teams

Turn data into stories and stories into action.

## D. AI For Modern Business

### 11. Prompt Engineering for Decision-Makers

Learn to talk to AI like a leader; better questions, better results.

### 12. AI Content Generation for Sales & Marketing Teams

Create consistent, high-impact content with AI.

### 13. Brand Voice with AI

Create an aligned, consistent, human brand using AI tools.

### 14. AI-Powered Presentation Skills

Combine smart tools with storytelling to deliver decks that land.

## **E. Leadership & People Development**

### **15. The Self-Leadership Blueprint**

Ignite initiative, accountability, and personal power at every level.

### **16. Coaching Skills for Managers**

Think like a coach - give feedback, build trust, and grow your team

### **17. The First-Time Manager Toolkit**

Turn new managers into confident, capable leaders.

### **18. Emotional Intelligence at Work**

Handle pressure, feedback, and people, with calm and clarity.

## **F. Communication, Influence & Creativity**

### **19. Strategic Storytelling™**

Use the oldest skill in the world to drive the newest ideas forward.

### **20. Negotiation Mastery: How to Say Less & Get More**

For high-stakes discussions, clear thinking, and strategic silence.

### **21. Communication in AI World: Clarity, Tone & Precision**

Use AI to write with clarity, adjust tone, and stay human

### **22. Creative Thinking for Teams: Spark Ideas, Solve Problems, Think Differently**

Masterclass on idea generation, lateral thinking & innovation

## **G. Mindset, Motivation & Clarity**

### **23. The Self-Talk Reset™**

Reframe inner language, upgrade your thinking, perform better.

### **24. Mental Resilience for High-Pressure Workdays**

Manage pressure, recover from setbacks, and stay focused.

### **25. Clarity Sprint for Professionals**

Cut through noise. Create mental space. Move with direction.

### **26. Team Productivity Reset**

From to-do lists to traction, a reset for today's distracted brain.



## MULTIPLE DELIVERY FORMATS (BASED ON COURSE)

- ✓ Half-Day & Full-Day Workshops
- ✓ Multi-Session Learning Journeys (3-4 modules)
- ✓ In-Person, Virtual, or Hybrid
- ✓ Custom Content & Team-Specific Challenges



## TRUSTED EXPERIENCE & QUALIFICATION

- ✓ 11+ Years Training Experience
- ✓ 65,000+ Learners Trained Online & Live sessions
- ✓ Private & government clients served via online and in-person sessions
- ✓ 1,000+ Verified Online Learner Reviews (4.5★ avg)
- ✓ Trained in Facilitation via Dale Carnegie's Train the Trainer Program
- ✓ MBA in Finance & Marketing
- ✓ Author of *The Singing Panda* (4.4★ on Amazon) - A motivational book on achieving goals & success



## Let's Build Your Team's Custom Training Plan

If your team needs a single workshop or a full structured program, let's talk about your team's goals.



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